Wärtsilä’s market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä’s own calculation is based on Marine Market Database.
Ship Power market Q3/2011
Market position of Wärtsilä’s marine engines

Medium-speed main engines
- Wärtsilä: 46%(44)
- MAN Diesel: 21%(23)
- Caterpillar (MAK): 16%(16)
- Others: 17%(17)

Low-speed main engines
- MAN Diesel: 80%(81)
- Wärtsilä: 18%(17)
- Mitsubishi: 2%(2)

Auxiliary engines
- Wärtsilä: 3%(3)
- Others: 97%(97)

Total market volume last 12 months:
- Medium-speed main engines: 2,655 MW (1,404)
- Low-speed main engines: 19,306 MW (18,994)
- Auxiliary engines: 4,118 MW (3,787)

Wärtsilä’s market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä’s own calculation is based on Marine Market Database.
Ship Power market Q2/2011
Market position of Wärtsilä’s marine engines

Medium-speed main engines
- Wärtsilä 44%(42)
- MAN Diesel 23%(27)
- Caterpillar (MAK) 16%(15)
- Others 17%(16)

Total market volume last 12 months: 1,404 MW (1,628)

Low-speed main engines
- MAN Diesel 81%(85)
- Wärtsilä 17%(11)
- Mitsubishi 2%(4)

Total market volume last 12 months: 18,994 MW (17,220)

Auxiliary engines
- Wärtsilä 3%(3)
- Others 97%(97)

Total market volume last 12 months: 3,787 MW (4,271)

Wärtsilä’s market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä’s own calculation is based on Marine Market Database.
Ship Power market Q1/2011
Market position of Wärtsilä’s marine engines

Medium-speed main engines

- Wärtsilä 42%(42)
- MAN Diesel 27%(25)
- Caterpillar (MAK) 15%(15)
- Others 16%(18)

Low-speed main engines

- Wärtsilä 11%(13)
- Mitsubishi 4%(3)
- MAN Diesel 85%(84)

Auxiliary engines

- Wärtsilä 3%(4)
- Others 97%(96)

Total market volume last 12 months:
- Medium-speed main engines: 1,628 MW (1,639)
- Low-speed main engines: 17,220 MW (15,681)
- Auxiliary engines: 4,271 MW (3,880)

Wärtsilä’s market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä’s own calculation is based on Marine Market Database.