Ship Power market Q4/2010
Market position of Wärtsilä’s marine engines

Medium-speed main engines
- Wärtsilä: 42%(32)
- MAN Diesel: 25%(31)
- Caterpillar (MAK): 15%(8)
- Others: 18%(29)

Total market volume last 12 months: 1,639 MW (914)

Low-speed main engines
- MAN Diesel: 84%(85)
- Wärtsilä: 13%(12)
- Mitsubishi: 3%(3)

Total market volume last 12 months: 15,681 MW (6,752)

Auxiliary engines
- Wärtsilä: 4%(3)
- Others: 96%(97)

Total market volume last 12 months: 3,880 MW (2,775)

Wärtsilä’s market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä’s own calculation is based on Marine Market Database.
Wärtsilä’s market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä’s own calculation is based on Marine Market Database.
Ship Power market Q2/2010
Market position of Wärtsilä’s marine engines

Medium-speed main engines

- Wärtsilä: 37% (35)
- MAN Diesel: 22% (26)
- Caterpillar (MAK): 4% (8)
- Others: 37% (31)

Total market volume last 12 months: 553 MW (1,138)

Low-speed main engines

- MAN Diesel: 82% (82)
- Wärtsilä: 15% (11)
- Mitsubishi: 3% (7)
- Others: 99% (99)

Total market volume last 12 months: 5,667 MW (6,206)

Auxiliary engines

- Wärtsilä: 1% (1)
- Others: 99% (99)

Total market volume last 12 months: 1,795 MW (2,311)

Wärtsilä’s market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä’s own calculation is based on Marine Market Database.
Ship Power market Q1/2010
Market position of Wärtsilä’s marine engines

Medium-speed main engines
- Wärtsilä: 35% (36)
- MAN Diesel: 26% (27)
- Mitsubishi (MAK): 8% (9)
- Others: 31% (28)

Low-speed main engines
- MAN Diesel: 82% (82)
- Wärtsilä: 11% (12)
- Mitsubishi: 7% (6)

Auxiliary engines
- Wärtsilä: 1% (2)
- Others: 99% (98)

Total market volume last 12 months:
- Medium-speed main engines: 1,138 MW (1,234)
- Low-speed main engines: 6,206 MW (6,206)
- Auxiliary engines: 2,331 MW (1,879)

Wärtsilä’s market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä’s own calculation is based on Marine Market Database.