Wärtsilä Corporation
Marine market shares
Diesel & Gas Turbine Worldwide
Orders June 2000 to May 2001

Wärtsilä Corporation, Marine Division, Business Intelligence
Wärtsilä Corporation market share

High-, medium- and low-speed marine engines
Main & Auxiliary Engines
Engine Orders June 00 - May 01

Engine Power

Wärtsilä
22% (28%)

Total Market: 28,036 MW
(23,743 MW)

Source: Diesel & Gas Turbine Worldwide - Issue 11-01
Notes: Diesel engines and gas turbines > 0.5 MW
Figures between brackets indicate last year’s results
Wärtsilä Corporation market share

High-, medium- and low-speed marine engines
Main & Auxiliary Engines
Engine Orders June 97 - May 01

<table>
<thead>
<tr>
<th>Period</th>
<th>Wärtsilä</th>
<th>Others</th>
</tr>
</thead>
<tbody>
<tr>
<td>June 97 - May 98</td>
<td>25%</td>
<td>75%</td>
</tr>
<tr>
<td>June 98 - May 99</td>
<td>29%</td>
<td>71%</td>
</tr>
<tr>
<td>June 99 - May 00</td>
<td>28%</td>
<td>72%</td>
</tr>
<tr>
<td>June 00 - May 01</td>
<td>22%</td>
<td>78%</td>
</tr>
</tbody>
</table>

Source: Diesel & Gas Turbine Worldwide - Issue 11-98 to 11-01
Note: Diesel engines and gas turbines > 0.5 MW
Marine markets

High-, medium- and low-speed marine engines
Main & auxiliary engines
Orders June 97 - May 01

Engine power [MW]

June 97 - May 98
June 98 - May 99
June 99 - May 00
June 00 - May 01

Main engines
Auxiliary engines

Source: Diesel & Gas Turbine Worldwide - Issue 11-01
Note: Diesel engines and gas turbines > 0.5 MW
Wärtsilä Corporation market share

Medium- and low-speed main engines
Orders June 00 - May 01

Medium-speed engines

Wärtsilä 37% (38%)*

Low-speed engines

Wärtsilä 26% (25%)*

Total market volume: 4,902 MW*

Total market volume: 14,677 MW*

Source: Diesel & Gas Turbine Worldwide - Issue 11-01
Notes: Diesel engines and gas turbines > 0.5 MW
Figures between brackets indicate last year’s results
* Estimate