Wärtsilä Corporation market share

Marine Propulsion & Auxiliary Engines
Engine Orders June 1999 - May 2000

Engine Power

Wärtsilä
28% (29%)

Total Market: 23,743 MW
(17,156 MW, +38%)

Source: Diesel & Gas Turbine Worldwide - Issue 11-'00, Wärtsilä
Notes: Diesel engines and gas turbines > 0.5 MW
Wärtsilä Corporation market share

Marine Propulsion & Auxiliary Engines
Engine Orders June 1997 - May 2000

Source: Diesel & Gas Turbine Worldwide - Issue 11-'98 to 11-'00, Wärtsilä
Note: Diesel engines and gas turbines > 0.5 MW
Wärtsilä Corporation market share

Marine Propulsion & Auxiliary Engines
Engine Orders June 1999 - May 2000

**Low-Speed Engines**
< 300 rpm

- Wärtsilä 30% (22%)

**Medium-Speed Engines**
300 to 1,000 rpm

- Wärtsilä 22% (22%)

**High-Speed Engines**
> 1,000 rpm

- Wärtsilä 1% (4%)

Total Market: 464 engines
(575 engines, -19%)

Total Market: 3,098 engines
(2,321 engines, +33%)

Total Market: 3,884 engines
(3,240 engines, +20%)

Source: Diesel & Gas Turbine Worldwide - Issue 11-'00, Wärtsilä
Notes: Diesel engines and gas turbines > 0.5 MW
Market shares based on number of engines
Wärtsilä Corporation market share

**Marine Propulsion & Auxiliary Engines**
Engine Orders June 1999 - May 2000

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**Engines 0.5 - 5.0 MW**
- **Wärtsilä**
  - 12% (14%)

**Total Market:** 7,828 MW
  - (6,577 MW, +19%)

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**Engines 5.0 - 15 MW**
- **Wärtsilä**
  - 31% (37%)

**Total Market:** 7,844 MW
  - (4,839 MW, +62%)

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**Engines > 15 MW**
- **Wärtsilä**
  - 41% (39%)

**Total Market:** 8,071 MW
  - (5,743 MW, +41%)

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**Source:** Diesel & Gas Turbine Worldwide - Issue 11-'00, Wärtsilä
**Note:** Diesel engines and gas turbines > 0.5 MW
Market shares based on engine power
Wärtsilä Corporation market share

Marine Propulsion & Auxiliary Engines
Engine Orders June ‘99 - May ‘00

**Propulsion Engines**
- Wärtsilä: 29% (30%)
- Total Market: 21,175 MW
  - (15,051 MW, +41%)

**Auxiliary Engines**
- Wärtsilä: 18% (19%)
- Total Market: 2,568 MW
  - (2,108 MW, +22%)

Source: Diesel & Gas Turbine Worldwide - Issue 11-'00, Wärtsilä
Notes: Diesel engines and gas turbines > 0.5 MW
  - 'Propulsion engines' includes mechanical and diesel electric propulsion arrangements
  - Market shares based on engine power