## Market position of Wärtsilä Marine Solutions

<table>
<thead>
<tr>
<th>Category</th>
<th>Type</th>
<th>Main offering</th>
</tr>
</thead>
</table>
| **GAS CARRIERS**       | Top player      | • Gas systems  
                          • Auxiliary engines  
                          • Main engines (FSRU)  
                          • Gas systems  
                          • Auxiliary engines  
                          • Main engines (FSRU) |
| **TRADITIONAL MERCHANT**| Challenger      | • Auxiliary engines  
                          • Propulsion  
                          • Navigation & automation (containerships)  
                          • Environmental solutions  
                          • Main engines  
                          • Navigation & automation  
                          • Propulsion  
                          • Environmental solutions |
| **CRUISE & FERRY**     | Top player      | • Main engines  
                          • Navigation & automation  
                          • Propulsion  
                          • Environmental solutions  
                          • Main engines  
                          • Navigation & automation  
                          • Propulsion  
                          • Environmental solutions |
| **OFFSHORE**           | Mid-player      | • Main engines  
                          • Propulsion  
                          • Navigation & automation  
                          • Environmental solutions  
                          • Main engines  
                          • Propulsion  
                          • Navigation & automation  
                          • Environmental solutions |
| **SPECIAL VESSELS**    | Mid-player      | • Main engines  
                          • Propulsion  
                          • Navigation & automation  
                          • Environmental solutions  
                          • Main engines  
                          • Propulsion  
                          • Navigation & automation  
                          • Environmental solutions |
| **NAVY**               | Challenger      | • Auxiliary engines  
                          • Propulsion  
                          • Navigation & Automation  
                          • Main engines  
                          • Propulsion  
                          • Navigation & Automation  
                          • Environmental solutions  
                          • Main engines  
                          • Propulsion  
                          • Navigation & Automation |